

Chief Executive Officer (CEO)

Includes: President, Executive Director, Director

The CEO serves as the official representative for the organization. Plans for and administers a program(s) providing service to clients in accordance with the agency's stated purpose and in such a manner that optimum results are achieved in relation to the resources of the agency. Activities include general administration, financial management, human resources management, program development and evaluation, public and community relations, and board relations. Operates under the general direction of the Board of Directors.

	Number of Organizations	Number of Employees	Annual Cash Compensation Salary Comparisons					Education Level Reported
			Average Salary	Number of Cases	Entry	Median	Experienced	
Salary- All organizations								
Salary All	71	8,540	\$74,277	68	\$30,000	\$70,000	\$170,000	Justice Degree
Budget Size								
under \$250,000	9	20	\$39,851	7	\$30,000	\$37,800	\$58,000	Masters
\$250,000 - 499,999	8	38	\$50,880	8	\$40,000	\$55,000	\$60,000	Masters
\$500,000 - 999,999	12	110	\$51,129	12	\$40,000	\$53,000	\$64,000	Masters
\$1,000,000 - 2,499,999	18	406	\$82,033	18	\$55,500	\$73,500	\$150,878	Doctorate
\$2,500,000 - 4,999,999	8	339	\$89,667	8	\$47,000	\$83,000	\$140,000	Masters
5,000,000 - 9,999,999	6	357	\$106,145	6	\$82,750	\$82,750	\$170,000	Masters
\$10,000,000 and above	9	7,270	\$116,442	9	\$75,000	\$117,451	\$155,000	Masters
Field of Service								
Advocacy	7	102	\$78,227	7	\$30,000	\$60,000	\$170,000	Masters
Aging and Senior Care	7	316	\$76,211	7	\$33,306	\$82,750	\$137,000	Masters
Alcohol and Drug Abuse	0							
Arts, Culture, Humanities	4	25	\$69,375	4	\$49,500	\$64,000	\$100,000	Masters
Basic Material Needs	2	30	\$43,500	2	\$40,000	\$43,500	\$47,000	Bachelors
Community Health, Disaster Relief	4	1,830	\$83,153	4	\$37,000	\$70,805	\$154,000	Doctorate
Day Care, Early Childhood Education	2	63	\$49,250	2	\$40,000	\$49,250	\$58,500	Bachelors
Education, Private Schools, Service Organizations	16	4,711	\$74,589	16	\$31,200	\$61,000	\$155,000	Masters
Family and Individual Counseling	5	176	\$69,806	5	\$49,900	\$70,500	\$84,975	Masters
Foundation	0							
Institutional, Residential, Housing	3	114	\$72,167	3	\$52,500	\$64,000	\$100,000	Bachelors
Emergency Shelter	2	42	\$87,500	2	\$50,000	\$87,500	\$125,000	Masters
Job Development, Employment Training	2	24	\$64,500	2	\$55,000	\$64,500	\$74,000	Bachelors
Legal Services	1	110	\$93,000	1	\$93,000	\$93,000	\$93,000	Justice Degree



United Way Rock River Valley
2008-09 Salary Survey

	Number of Organizations	Number of Employees	Annual Cash Compensation					Education Level Reported
			Salary Comparisons					
			Average Salary	Number of Cases	Entry	Median	Experienced	
Mental Health	2	190	\$86,251	2	\$55,051	\$86,251	\$117,451	Masters
Mental Retardation/Developmental Disability	4	655	\$82,250	4	\$62,000	\$87,500	\$92,000	Masters
Professional Service Orgs/Umbrella Orgs	3	70	\$144,474	2	\$138,000	\$144,474	\$150,878	Bachelors
Rehabilitation and Vocational Employment	0							
Youth Development	6	82	\$65,514	6	\$47,000	\$60,250	\$105,500	Bachelors
Number of Employees								
1 to 5	17	47	\$42,505	15	\$30,000	\$42,250	\$58,000	Bachelors
6 to 10	11	94	\$57,200	11	\$31,200	\$55,000	\$100,000	Masters
11 to 20	11	159	\$84,580	11	\$49,000	\$70,000	\$138,000	Masters
21 to 30	8	209	\$61,835	8	\$40,000	\$64,082	\$90,000	Masters
31 to 50	6	219	\$106,250	6	\$58,500	\$99,250	\$170,000	Masters
51 to 75	3	163	\$111,173	3	\$83,000	\$99,641	\$150,878	Masters
76 to 100	4	359	\$87,328	4	\$78,977	\$84,988	\$100,000	Masters
101 to 200	3	467	\$115,984	3	\$93,000	\$137,500	\$117,451	Masters
201 to 300	2	447	\$145,500	2	\$137,000	\$145,500	\$154,000	Bachelors
301 and over	4	6,376	\$107,870	3	\$76,610	\$92,000	\$155,000	Doctorate